



NASA Office of Small Business Programs Learning Series Presents:



How to do Business with the NASA Information Technology (IT) Procurement Office

October 19, 2022, at 1 p.m. ET (webinar)

Guest Speaker: TBD

Register today at bit.ly/OSBPLearningSeries

Housekeeping

- If you have any questions during the presentation, please enter them into the Q&A Box.
 - **NOTE:** Multiple speakers will be presenting today. Please include the name of the speaker whom your question is directed to.
- Other comments, like technical difficulties, please input them in the Chat Box.
- We will have a formal Q&A after the final presenter concludes, using questions from the Q&A Box.
- Speakers, please keep your computers on mute when not speaking.
- The presentation **WILL** be recorded. Attendees will receive an email once those materials are made available online.



Do Your Homework!

- **Start** with a Small Business Specialist (SBS) at each NASA Center
 - Build relationships with the Center SBS and the Industry Small Business Liaison Office (SBLO)
- Learn about NASA 's various missions
 - Each NASA Center has different Missions
 - Varied mix of products and services
- Respond to Sources Sought Synopses / Request for Information
- Use Small Business resources:
 - Agency Acquisition Forecast
 - Procurement Technical Assistance Center (PTAC)
 - Small Business Administration (SBA)
 - Trade associations
 - Outreach Events

EXAMPLE

Participants (322)

Search

Panelist: 22

Attendee: 300 (7 displayed)

Chat

Hi Truphelia -- will you please add Vikram from SpaceX to the panelist group? He's logged in as "V Kothari (SPACEX)"

To: All Attendees

Enter chat message here

Q&A

Polling

Unmute

Start video

Share

...



Participants

Chat

3

Webex Closed Captioning is Available!

The screenshot shows a Webex meeting window. The main video area displays the NASA logo. On the right side, there is a sidebar with three panels: 'Participants (1)', 'Chat', and 'Captions'. The 'Captions' panel is expanded and highlighted with a red box, showing a 'Captions' button and a green signature. At the bottom of the window, there is a toolbar with various controls. A red box highlights the 'CC' icon on the left and a menu icon on the right, both labeled with red numbers 1 and 2 respectively.

Webex (Moderated unmute mode) Webinar Info Hide Menu Bar ^

File Edit Share View Audio & Video Participant Webinar Breakout Sessions Help

00:23

> Participants (1)

> Chat

▼ Captions

Captions

As people talk in the meeting, the meeting captions will appear here.

1

2

Select CC to enable

3

Select ... to turn on the Captions panel to see speakers in sequence

Polling Questions

1. How did you learn about this webinar?

- a. OSBP Website
- b. Constant Contact
- c. Social Media
- d. Eventbrite email
- e. Other

2. Is this the first webinar hosted by the NASA Office of Small Business Programs that you have attended?

- a. YES
- b. NO

Polling Questions Cont.

3. Which of the following classifications applies to your institution/organization/company?

- a. Small Business (SB)
- b. Large Business (LB)/Other than Small Business (OTS)
- c. Women-Owned Small Business (WOSB)
- d. Economically Disadvantaged Women-Owned Small Business (EDWOSB)
- e. Veteran-Owned Small Business (VOSB)
- f. Service-Disabled Veteran-Owned Small Business (SDVOSB)
- g. Historically Underutilized Business Zone (HUBZone)
- h. 8(a) Business Development Program Participant (8a)
- i. Historically Black Colleges or Universities (HBCU)
- j. Minority-Serving Institution (MSI)
- k. Nonprofit or Community-based Organization
- l. Federal Government Agency/Department
- m. State or Local Government Agency/Department
- n. Small Disadvantage Business (SDB)
- o. Other

Polling Questions Cont.

4. Have you done business with NASA? (More than one answer can be applicable)

- a. Prime Contractor
- b. Subcontractor
- c. NASA Mentor-Protégé Program
- d. Space Act Agreement
- e. Grant or Cooperative Agreement Recipient
- f. I have not done business with or received funding from NASA

A person in a white lab coat stands in the center of a large, dark, metallic tunnel. In the background, a large, glowing yellow hexagonal structure is visible, composed of several smaller hexagons. The tunnel's walls are made of dark, curved metal panels, and the floor is a series of metal tracks or rails. The lighting is dramatic, with the hexagonal structure being the primary light source.

Our Mission

The mission of the NASA Office of Small Business Programs is to promote and integrate small businesses into the industrial base of contractors and subcontractors that support the future of space exploration, scientific discovery, and aeronautics research.

About the NASA Office of Small Business Programs

- NASA's Office of Small Business Programs (OSBP) primary mission since its inception has been to increase the representation of small businesses in NASA's contracting efforts.
- Headquartered in Washington, D.C., OSBP is under the leadership of Associate Administrator Glenn A. Delgado.
 - **INCLUSION** - OSBP efforts encompass all federally recognized socio-economic small business categories and we work hard to make sure each type of business gets a fair chance to work with NASA.
 - **GROWTH** - Since 1979, OSBP has grown from only 4 civil servants and 3 contractors, to over 21 civil servants and over 6 support contractors -- all of which are small businesses.
 - **ADVOCACY** - OSBP continues to advocate for small businesses and amplify the important role they play in supporting NASA's mission to explore the universe.
 - **EDUCATION** - The NASA OSBP webinar series offers in-depth training relevant to small businesses; and provide the opportunity to ask questions directly to key points of contacts at the Agency.

Meet Our Featured Speaker

Ms. Sarah Pollock

Sarah Pollock serves as the Director of the Information Technology Procurement Office. In this position, she is responsible for planning and implementing acquisition strategies, issuing solicitations, conducting negotiations, processing awards, and administering contracts for the Agency-wide IT enterprise contracts, IT Center support contracts, and the Government-Wide Acquisition Contract (GWAC) Solution for Enterprise-Wide Procurement (SEWP). Prior to this appointment, she served as the Director of Procurement at NASA's Ames Research Center.

Since joining NASA in 2009, she held multiple roles within the ARC Office of Procurement, including Contracting Officer, Procurement Analyst, and Deputy Procurement Officer. She accumulated experience in all phases of the acquisition lifecycle across a diverse array of procurement strategies, while negotiating and managing major contracts for intelligent systems and exploration technology, research and development, information technology, engineering, and institutional support services. She began her career in federal service as a Contracting Officer at the General Services Administration, Public Buildings Service in Chicago as part of the Federal Career Intern Program. She holds a Juris Doctor degree from the DePaul University College of Law and a Bachelor's degree in Political Science and English from Florida State University.



IT Procurement Office Overview



Business Management Support (1)

- SEB Coordinator / Procurement Analyst (e.g., Reviews, Self Assessments)
- Cost/Price Analysts recently moved to HQ Enterprise Pricing Office

Enterprise IT Contracts (15)

Broad Enterprise Scope

- End User Services & Technologies (NEST)
- Agency Applications (EAST 2)
 - Web Services
- Communications Network and Infrastructure Services (NICS/AEGIS)
 - Computing Services
 - Information Management Services
- Cybersecurity and Privacy Solutions and Services (CyPRESS)
- Multimedia and Integrated Technical Services (eMITS)
- Consolidated Applications and Platform Services (NCAPS)

Center IT Contracts (14)

Stand-Alone Center IT Contracts Local Unique IT Requirements

- Current Contracts:
- ARC - Ames Consolidated Information Technology Services (ACITS) 4
 - GRC - Professional, Admin, Computational & Engineering (PACE) V
 - GSFC - Goddard Information Technology Integration Support Services (GITISS)
 - HQ - Headquarters Information Technology Support Services (HITSS) III
 - JSC - Communications, Outreach, Multimedia and Information Technology (COMIT) / Base Information Technology Security (BITSEC)
 - KSC - Kennedy Infrastructure Applications & Communications (KIAC) / KSC Information Technology Support Services (KITSS) III
 - LaRC - Langley Information Technology Enhanced Services (LITES) II
 - MSFC - MSFC Information Technology Services (MITS) II
 - SSC - Information Technology Services (ITS)
 - IT Procurements on Demand (actions valued above SAT to \$7.5M)

SEWP Program Office (8)

Provides the latest in ICT & AV products and services for all Federal Agencies and their approved contractors.

- Multi-award GWAC (Government-Wide Acquisition Contract)
- OMB Authorized Executive Agent -- "Best in Class" Contract Vehicle
 - More than 13 million CLINs and over 4 million unique part numbers
 - 141 Prime Contract Holders
 - more than 110 small businesses
 - FY 22 Total Dollars:
 - 10% increase in orders from FY21
 - \$138M in new orders

Background and Recent Accomplishments

- IT Procurement Office established in October 2020
- Close collaboration and partnership with OCIO/Enterprise Business Management Office
- Core Requirements: Current enterprise contracts, Center stand-alone IT service contracts, local IT procurement actions, and Solutions for Enterprise-Wide Procurement (SEWP) contracts.
- NASA FAR Supplement designates ITPO as buying location and indicates mandatory use contracts, including NEST, EAST2, and AEGIS (CyPRESS, eMITS, and NCAPS to be added)
- FY22 Competition Advocate Report: \$671M obligations
- SEWP V surpassed \$50B in total obligations at the end of FY22
- Formation of ITPOD team for commercial IT acquisitions in FY21— Increased usage in FY22 totaling \$33.4M across 56 actions
- Digital IT Acquisition Professional Training (DITAP) to build up IT change ambassadors within federal government: 12 completed, 2 in-progress; FAC-C Plus Specialization in Digital Services

(#) – Denotes Number of FTE

Meet Our Featured Speaker

Ms. Fran Beavers

Ms. Fran Beavers began her career with the Federal Government in 2004 as a Contract Specialist/Contracting Officer at the National Transportation Safety Board. In 2007, she joined NASA Langley Research Center (LaRC) as a Contract Specialist/Contracting Officer.

In 2010, Fran moved to LaRC's Office of the Chief Information Officer (OCIO) as a Contracting Officer's Representative (COR) for various OCIO contracts and where she established LaRC's IT Acquisition Management (ITAM) processes and Team.

In 2018, Fran became the LaRC Associate CIO for Integration and subsequently led NASA OCIO's Mission support future Architecture Program (MAP) efforts for IT Acquisition transformation. In 2021, she became the Associate Chief of the newly established OCIO Enterprise Business Management Office (EBMO) where she works to implement OCIO's MAP transformation vision.



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OCIO Transformation Overview

October 2022



Transformation Objectives

OCIO Transformation Overview

What is the OCIO Transformation?

A redesign of the agency's IT Operating Model in order to more directly enable NASA to achieve mission success and ensure that the OCIO is an organization where our people grow, learn, and thrive.

What does Transformation address within OCIO?

Transformation is critical to resolving current issues with sustaining and modernizing IT services at NASA and developing a vibrant IT workforce.

What are the expected Outcomes?

Achieve consistent operational excellence, develop an exceptional OCIO team and ensure simple, resilient cybersecurity.



What is the Strategy?

Everything we do for the Transformation Project aims to fulfill elements of NASA's IT Strategic Plan.



To better understand our Transformation goals, keep in mind the Future State Strategy:

- ▶ Share NASA's data and results through open, appropriate access.
- ▶ Increase quality and effectiveness through data and technology.
- ▶ Accelerate results through increased productivity.
- ▶ Increase safety and resilience through proactive and adaptable cybersecurity.
- ▶ Increase cost-effectiveness by driving efficiency and reinvesting the difference.
- ▶ Innovate and drive new discoveries as a strategic partner on capabilities like data science.

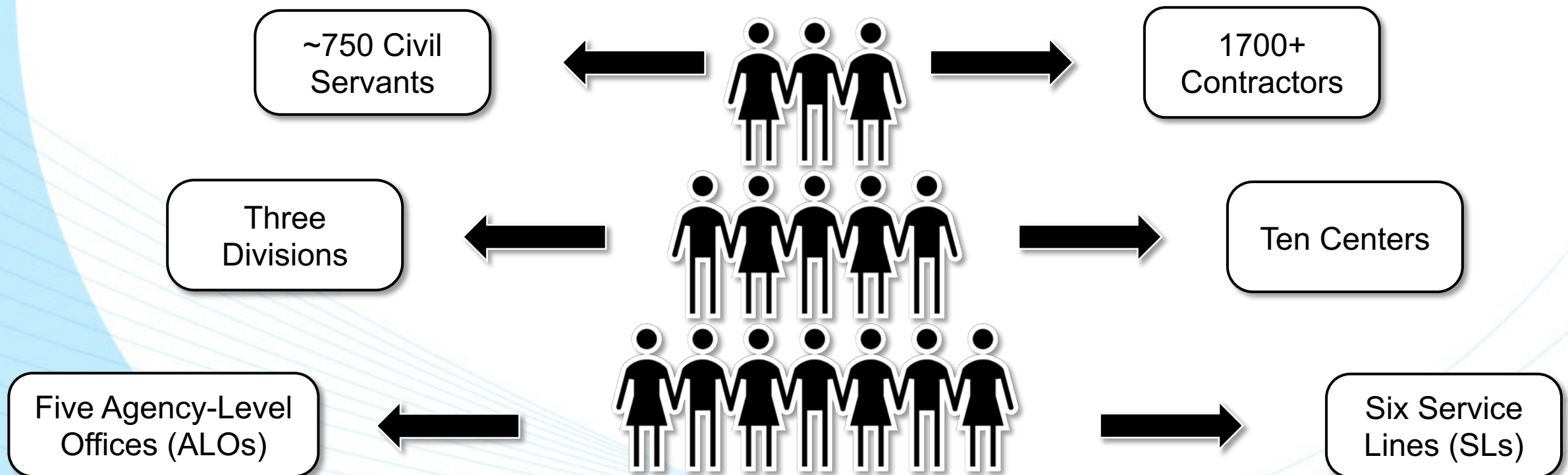
OCIO Transformation changes are designed across the following areas to better position OCIO to enable mission success:



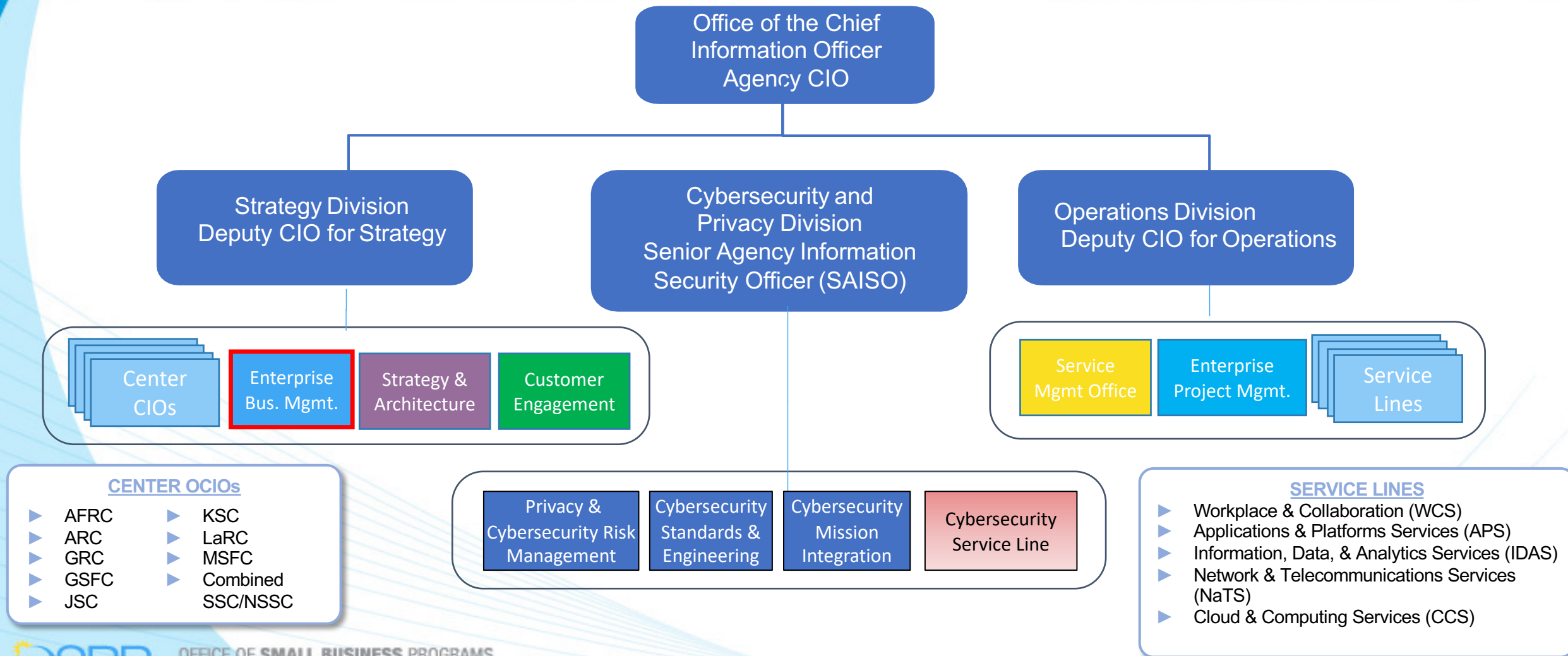
- ▶ Organization Structure
- ▶ OCIO Workforce development
- ▶ Service Delivery
- ▶ Customer Engagement
- ▶ IT Acquisition
- ▶ Resources and Budget
- ▶ Policy
- ▶ Governance
- ▶ Performance
- ▶ Risk Management

Transforming the OCIO

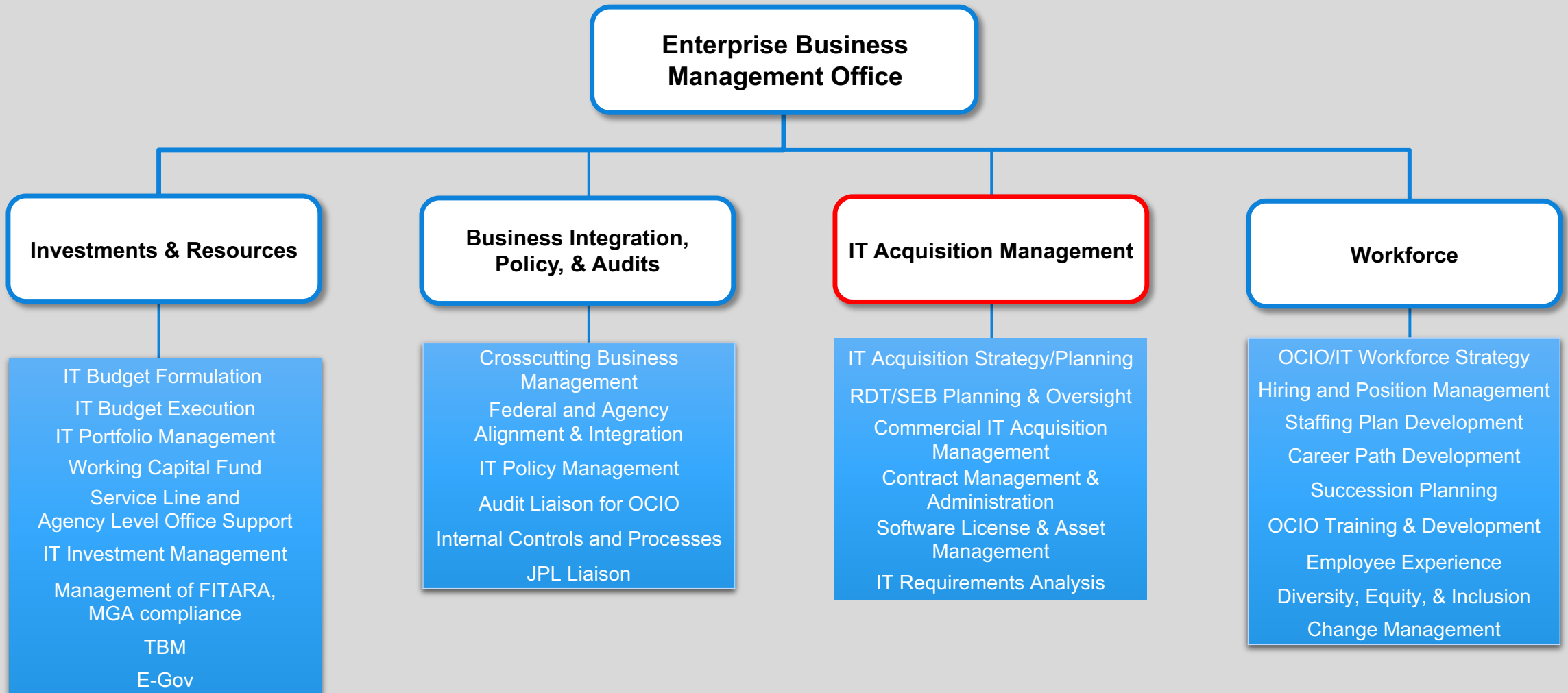
The scale and scope of the OCIO and its impact on NASA's mission is significant.



OCIO's Agency Organizational Chart Structural View



EBMO Organization Functional View



OCIO IT Acquisition Transformation:

Established new OCIO Enterprise IT Acquisition Management Branch: October 2021



Provides management and oversight of Agency IT Contracts (Oct 2021)

- ▶ Realignment of all current and in-process Agency IT Contracts and Contract CORs
- ▶ Simplify and standardize onboarding, funding, & performance evaluation processes
- ▶ Implement tools to increase transparency of process, financials, and funding
- ▶ Standardize requirements development processes and templates



Provides support for all commercial IT acquisitions (Nov 2022)

- ▶ Provide authorization including coordination of all functional reviews
- ▶ Provide acquisition package development and OP coordination for all commercial IT buys > \$10K
- ▶ Single point of entry for customers with streamlined, transparent, automated workflows



Provide a distributed community of knowledgeable and trained IT Acquisition experts to guide customers

- ▶ Contract-specific Technical Area Monitors (TAMs)
- ▶ Center IT Acquisition Managers (ITAMs)



Primary interface, partner and collaborator with the IT Procurement Office

- ▶ Plan and implement contract strategies and process efficiencies
- ▶ Develop and maintain standardized IT contract language, requirements, and clauses

OCIO IT Acquisition Transformation: Key Benefits

Standardized contract requirements

- Eliminate unintentional contract duplication for similar services
- Provide consistency in requirements and OCIO service levels across the Agency
- Allow for flexibility where needed to meet mission requirements

Standardized roles and contract processes

- Defined, clearly communicated processes for onboarding new work
- Standardized performance evaluation processes leveraging the OCIO IT Management Board for concurrence

Standardized tools

- Transparency of process, financials, and funding
- Simplify reporting and minimize data calls
- Improved customer experience

Create economies of skill and scale

- Focused resources/experts to lead requirements development, SEBs, and administer contracts
- Less staff required to support SEBs and manage OCIO contract portfolio
- Build on best practices to streamline processes and reduce acquisition lead times

Facilitates future maturation of OCIO Service Lines and service delivery approaches

- Strategic partnerships to help us execute our vision for transformation and optimization



Meet Our Featured Speaker

Ms. Nikkole Stites

Nikkole Stites began her career with the Federal Government in 2008. Early on in her career she was a contract administrator and transitioned to a Logistics Specialist for major contract acquisitions with the Air Force. Later in 2014, Nikkole transitioned back to contracting and held the position of Lead Contracting Officer for IT and center support contracts for the United States Air Forces in Europe Command. In 2018, she joined the NASA Shared Services Center (NSSC) as a Contract Specialist/Contracting Officer for the Enterprise IT Contracts.

In 2020, as part of the Mission support future Architecture Program (MAP), Nikkole moved to NASA's IT Procurement Office and became a Senior Contracting Officer for the NASA's End-user Services & Technologies (NEST) contract. In addition, she helped develop and implement the new NASA IT Procurement On-Demand Team to procure all IT acquisitions over the simplified acquisition threshold and below the simplified acquisition procedures ranging from \$250K to \$7.5M. In 2022, Nikkole was promoted to the Lead IT Contracting Officer over the ITPO Enterprise Contracts where she works to support the ITPO's Enterprise Contracts and the ITPOD Team.



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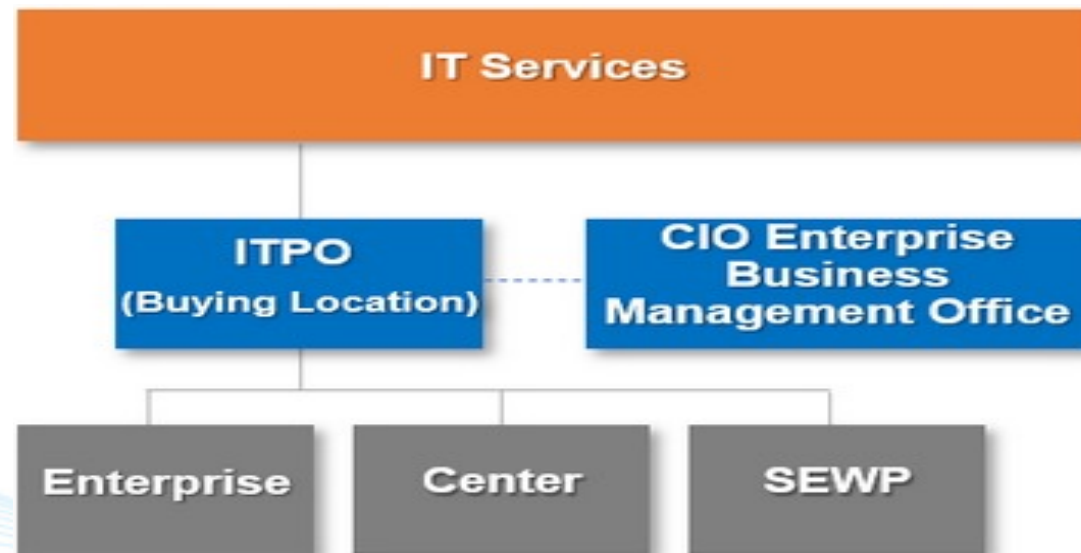
Doing Business with NASA ITPO

- IT Procurement Office – Procure all things IT
 - IT Equipment
 - IT Equipment Maintenance/Repair
 - IT Consulting
 - Software support services
 - Cloud computing



Doing Business with NASA

- Methods for doing business with ITPO
 - Enterprise contracts
 - Center IT contracts
 - IT Procurement Office On-Demand



Doing Business with NASA ITPO

- How does Small Business do business with NASA?
 - SEWP
 - GSA
 - Existing Contracts – Enterprise & Center Contracts
 - Open Market



Meet Our Featured Speaker

Mr. George Nicol

Mr. George Nicol is the Contract Holder Relationship Manager (CHRM) for the NASA Solutions for Enterprise-Wide Procurement (SEWP) Program Office. In this capacity, he oversees the CHRM Team, which responds to daily requests from SEWP Contract Holders ensuring that they meet their contractual obligations as well as monitoring their day-to-day performance.

Mr. Nicol joined the SEWP Program in May 2007, serving initially as the SEWP Outreach coordinator, scheduling SEWP customer meetings, and assisting with the program's marketing efforts. In 2009, he joined the CHRM team and took on the role of Deputy CHRM Manager where he began assisting with managing SEWP Contract Holders. In January 2013, he became the Manager, leading a team of four responsible for tracking Contract Holder Performance and coordinating Contract Holder and customer order issue resolution.



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SEWP V
www.sewp.nasa.gov

Solutions for Enterprise-Wide Procurement

What is SEWP V?

- **Multi-award suite of Government-Wide Acquisition Contracts**
 - 140 Contract Holders / 108 Small Businesses
 - 8400+ OEMs (Providers)
 - Annual Obligated Value Over \$10B
 - Utilized by every Government Agency
- **Contract Vehicle for ICT (Information and Communication Technology) and Audio/Visual Solutions**
- **Program Management Office (PMO) to provide support and information throughout the Acquisition Process**

What can be procured through SEWP V?

SEWP IS A SOLUTIONS CONTRACT – PRODUCT AND SERVICES	
Information Technology & Networking	Computer Hardware, Tablets Network Appliances: Routers, Modems, VOIP Storage Security
Software & Cloud	Software Virtualization and Cloud Computing XaaS (e.g. SaaS=Storage as a Service)
Mobility & Communications	Telecommunication Devices and Monthly Service
Supporting Technology	Scanners, Printers, Copiers, Shredders Associated Supplies and Accessories Sensors Health IT
AV/Conferencing	A/V Equipment and Accessories TVs, Display Monitors, Projectors and Screens
Services	Maintenance / Warranty Site Planning / Installation Product-Based Training Product-Based Engineering Services

SEWP V Growth



SEWP V Product/Service Availability

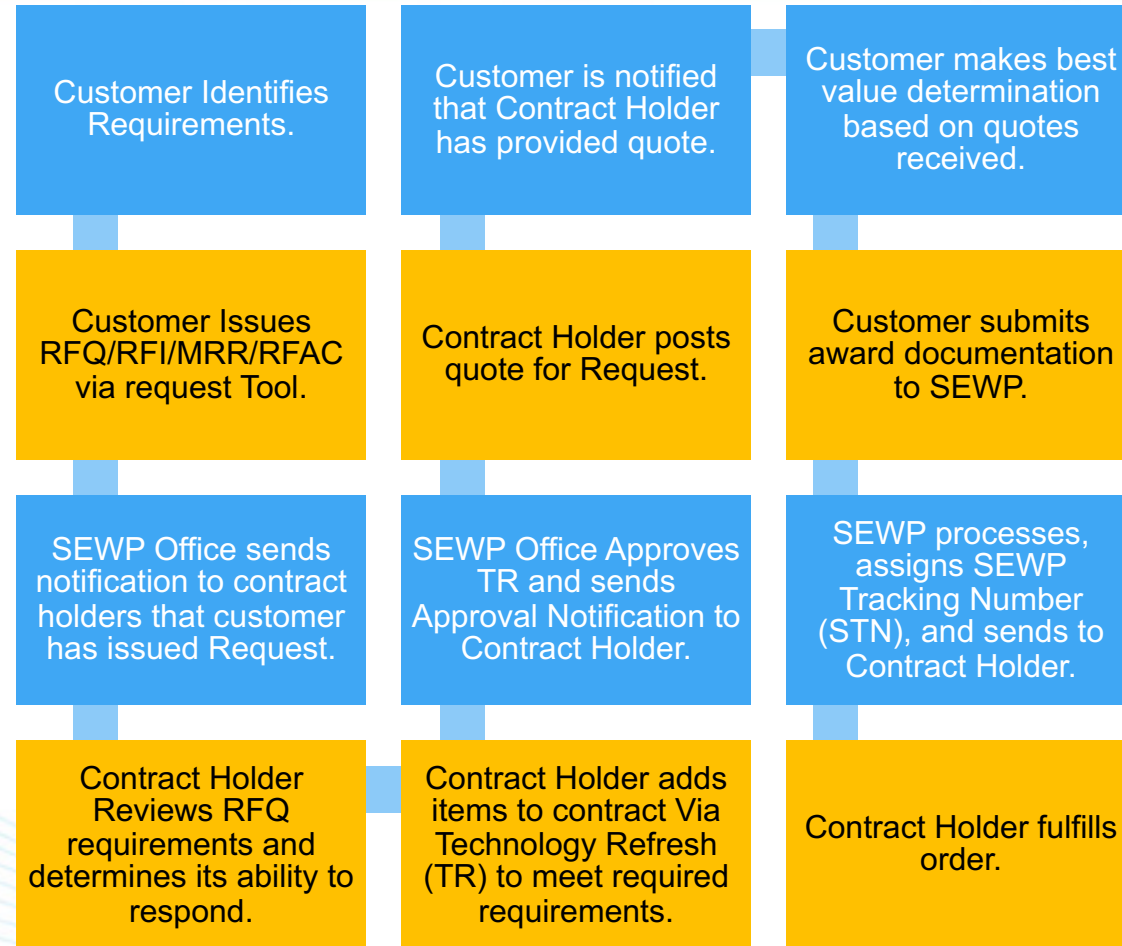
Dynamic Catalog

- 'Catalog by Request' not 'Request by Catalog'
- Providers and products and services added daily
 - Primarily based on Customer requirements
 - Thousands of providers (Original Manufacturers and Service Providers)
 - Millions of Unique Products & Services
- Quotes verified against contract catalog for pricing and availability

Static Catalog

- Contract-level items and pricing in support of Agency requirements
- Strategically sourced items
- Click to Order functionality or consolidated bundling options
- Similar to an e-commerce page

SEWP from Start → Finish



Industry Initiatives & Concerns

- **Supply Chain Risk Management**
 - Approved Reseller: Provider verification of Contract Holder Relationships
 - ISO 20243 Standard: Focused on risk from Counterfeit and Tainting
- **889 Rule:** Prohibition on Contracting with Entities Using Certain Telecommunications and Video Surveillance Services or Equipment (*Incorporated at the contract holder level*)
- **Cybersecurity Maturity Model Certification (CMMC)** (*Monitoring and updating as needed*)
- **ACR – Accessibility Conformance Report**
 - Speeds up the acquisition process
 - Formerly 508 Documentation
- **Industry Outreach**
 - Industry Webinars
 - Contact us at help@sewp.nasa.gov

What is Industry's Role?

5 Ways Industry is Involved

1. Add Products and Services to Existing Contracts
2. Team with Existing Primes
3. Purchase from Existing Contracts
4. Compete for a SEWP Prime Contract
5. Novate an Existing Prime Contract

Add Products and Services to Existing Contracts

Provider

- A company that has products and/or services on one or more SEWP V contracts
- Currently over 8400 SEWP providers
- 20+ added weekly

“Provider” of IT Products / Services

- Work with one or more Prime Contract Holders to request product addition
 - Business case is negotiated between Prime and Provider
- A Prime Contract Holder must first request acceptance of Provider
 - Check is made by SEWP to ensure products in scope
- After a Provider is accepted:
 - All Primes may add products from the Provider
 - Products added through Technology Refreshment process
- Provider may have a central POC to review Contract Holder relationships

Team with Existing Prime

Some Contract Holders team with companies on a business-to-business basis.

- **Examples of why a Contract Holder would Partner**
 - Increase access to Products/Services/Solutions
 - Increase locality presence
 - Provide access to a specific customer or agency
- **Teaming partner DOES NOT have a SEWP contract**
 - Access to SEWP Contract Holder applications and resources are only available to the Prime including quoting tool
- **Orders remain between Government and the Contract Holder**
- **Contract Holder is ultimately responsible for all Government interactions**

Purchase from Existing Contracts

Approved Support Service Contractors may Utilize SEWP Contracts as part of their Government Contract.

- Authorization Letter from Support Service Contractor's CO/KO (Contracting Officer)
- Authorization required on an individual support service contract basis
- List of Approved Support Service Contractors available on SEWP website

Novate an Existing Prime Contract

- A novation of an existing Contract Holder shall comply with FAR 42.12 requirements.
- The Contracting Officer responsible for processing and executing a novation shall be determined based on FAR 42.1202 – Responsibility for Executing Agreements
- All novation packages are required to comply with FAR 42.1204 – Applicability of Novation Agreement.
- Novation will not be processed until the transferee SAM.gov information is current

Compete for a SEWP Prime Contract

- **SEWP V Contracts are 5 year w/ 5 year option (5/1/15-4/30/25)**
- **Follow-on (SEWP VI) activities and information**
 - All Official Information provided through the SAM.gov Contract Opportunities site (beta.sam.gov) and the SEWP website (www.sewp.nasa.gov)
 - Time frame typically begins 1.5 to 2 years prior to end of current contracts
 - Formal RFP / Proposal competitive process
 - Extensive Requirements based on SEWP Solutions-based structure and scope

SEWP VI

- www.sewp.nasa.gov/sewpvi

Reverse Industry Day

November 15, 2022

Falls Church Marriott Fairview Park

3111 Fairview Park Dr.

Falls Church, VA 22042



SEWP V
www.sewp.nasa.gov

Thank You!



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Meet Our Featured Speaker

Mr. Robert Betts

Mr. Robert O. Betts is a Small Business Specialist supporting the NASA Information Technology Procurement Office (ITPO) and NASA Langley Research Center (LaRC). As the Small Business Specialist, Mr. Betts plans, implements, monitors, and manages the ITPO and the LaRC Small Business Programs and serves as the advisor for both organizations on all small business matters.

Mr. Betts is an Air Force veteran with over 38 years of combined military and civil service. Mr. Betts is a Level III certified Contracting professional and served as a Contracting Officer for 20 years prior to his selection as the Small Business Specialist for NASA Langley in 2018 and the ITPO in 2022.

Mr. Betts holds a Bachelor of Arts degree in Business Administration with a specialty in Management Information Systems from Saint Leo University.



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DOING BUSINESS WITH NASA IT PROCUREMENT OFFICE

Robert O. Betts
Small Business Specialist

National Aeronautics and
Space Administration



Top Ten NAICS (FY2022)

NAICS Category (Description)	Total Actions	% Total Actions	Total Dollars	% Total Dollars
541512 – Computer Systems Design Services	568	30.9%	\$494M	73.6%
541519 – Other Computer Related Services	879	47.9%	\$67.8M	9.4%
518210 – Data Processing, Hosting, and Related Services	33	1.8%	\$58.5M	8.7%
541513 – Computer Facilities Management Services	24	1.3%	\$22.8M	3.4%
541330 – Engineering Services	5	0.3%	\$17M	2.5%
334111 – Electronic Computer Manufacturing	201	10.9%	\$6.8M	1%
517110 – Wired Telecommunications Carriers	98	5.3%	\$4.5M	0.7%
334513 – Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial Process Variables	1	0.1%	\$1.3M	0.2%
541611 – Administrative Management and General Management Consulting Services	9	0.5%	\$945K	0.1%
334516 – Analytical Laboratory Instrument Manufacturing	2	0.1%	\$888K	0.1%

Top Ten Recurring Service Contracts (FY2022 dollars)

Contract Name	NAICS	Contractor (Business Size)
Advanced Enterprise Global Information Technology Solutions (AEGIS)	541512	LEIDOS, Inc (OTSB)
NASA End-user Services & Technologies (NEST)	541512	LEIDOS, Inc (OTSB)
NASA Integrated Communications Services (NICS)	541512	Science Applications International Corp (SAIC) (OTSB)
Enterprise Applications Services Technologies (EAST 2)	541512	Science Applications International Corp (SAIC) (OTSB)
Communications, Outreach, Multimedia, and Information Technology (COMIT)	518210	Mori Associates, Inc (OTSB)
Ames Consolidated Information Technology Services (ACITS 4)	541512	ASRC Federal Data Solutions, LLC (SDB, 8(a))
Professional, Administrative, Computational, and Engineering Services (PACE 5)	541519	BQMI-Peerless JV, LLC (SDB, WOSB)
Kennedy Infrastructure, Applications, and Communications (KIAC)	541512	ASRC Federal Data Solutions, LLC (SDB, 8(a))
NASA SEWP Information Technology Support Services (SITSS)	541330	HALVIK Corp (SDB, 8(a), WOSB)
Goddard Information Technology Integration & Support Services (GITISS)	541513	Business Integra Technology Solutions, Inc (SDB, 8(a), WOSB)

Where to find NASA Prime opportunities

Source	Location	Comments
System for Award Management (SAM)	https://sam.gov/	Federal contract opportunities website
NASA Acquisition Forecast	https://www.hq.nasa.gov/office/procurement/forecast/	Agency-wide acquisition forecast
NASA Active Contract List	NASA OSBP Mobile App or https://www.nasa.gov/osbp/active-contract-listings	View information about current NASA contracts
NASA Vendor Database (NVDB)	https://www.nasa.gov/osbp/nasa-vendor-database	Register to share capabilities and receive NASA Procurement notices. NVDB is also a market research tool for acquisition personnel.
NASA Solicitation and Proposal Integrated Review and Evaluation System (NSPIRES)	https://nspires.nasaprs.com/external/	Research opportunities in science and technology
NASA Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR)	https://sbir.gsfc.nasa.gov/	Opportunities for small, high technology companies and research institutions to participate in Federal Government sponsored R&D efforts in key technology areas

Where to find subcontracting opportunities

Source	Location	Comments
System for Award Management (SAM)	https://sam.gov/	Federal contract opportunities website
Small Business Administration Subcontracting Network (SubNet)	https://eweb1.sba.gov/subnet/client/dsp_Landing.cfm	Federal subcontracting opportunities
NASA Acquisition Forecast	https://www.hq.nasa.gov/office/procurement/forecast/	Agency-wide acquisition forecast
NASA Active Contract List	NASA OSBP Mobile App or https://www.nasa.gov/osbp/active-contract-listings	View information about current NASA contracts
NASA Vendor Database (NVDB)	https://www.nasa.gov/osbp/nasa-vendor-database	Register to share capabilities and receive NASA Procurement notices. NVDB is also a market research tool for acquisition personnel.

Making the connection with NASA

- One-on-one meetings with ITPO SBS and SB Technical Advisor
- Participate business forums and NASA outreach events (<https://www.nasa.gov/osbp/regional-outreach>)
- Attend learning opportunities (<https://www.nasa.gov/osbp/learning-series>)

Contact Information & Links

Robert Betts

Small Business Specialist

NASA Office of Small Business Programs – Information Technology Procurement Office (ITPO)

Tel: (757) 864-6074

Email: hq-itpo-smallbusiness@mail.nasa.gov

NASA OSBP Website: www.nasa.gov/osbp

NASA Vendor Database (NVDB): <https://www.nasa.gov/osbp/nasa-vendor-database>

NASA OSBP Outreach Calendar: <https://www.nasa.gov/osbp/regional-outreach>

NASA OSBP Learning Series: <https://www.nasa.gov/osbp/learning-series>



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@NASASmallBusiness



@NASA_OSBP



NASA Vendor Database



Q & A Session



OSBP Updates

NASA Vendor Database

The NASA Vendor Database (NVDB) is open to all vendors, both large and small, who wish to do business with the National Aeronautics and Space Administration.

- Build a company profile

- Conduct vendor search

- Increase company visibility at NASA!

For more information, visit: <https://www.nasa.gov/osbp/nasa-vendor-database>



OSBP Mobile App

Are you a small business looking to make a big difference? Whether you own an engineering company, develop new telemetry software algorithms, or provide Information Technology services, the NASA Office of Small Business Programs (OSBP) can help you make that difference at the Agency by providing the necessary tools right at your fingertips.

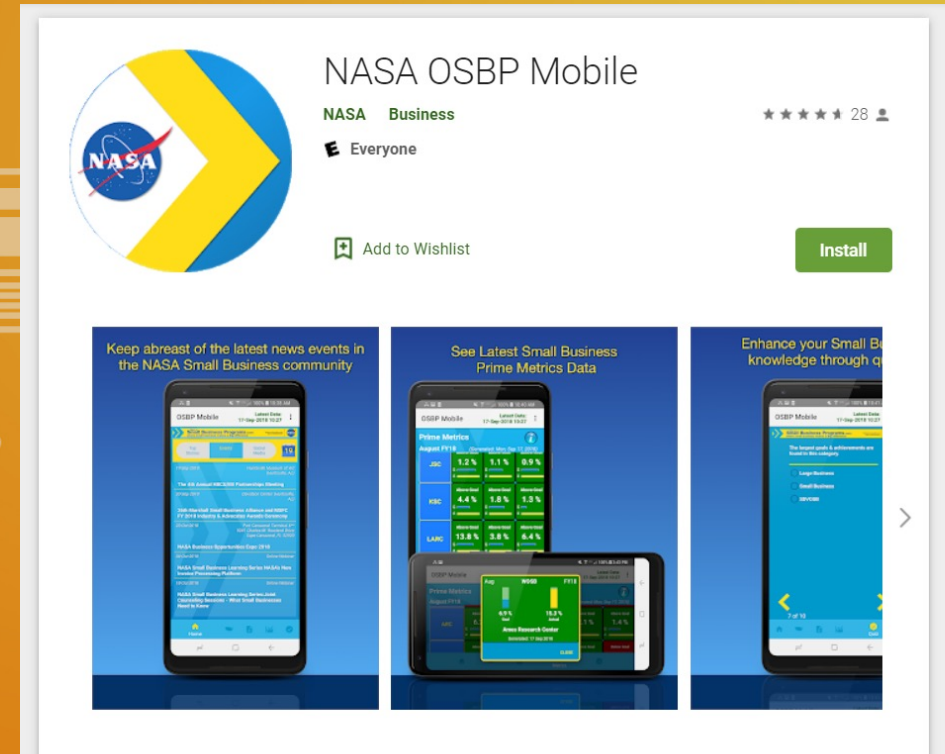
OSBP Mobile is designed to help:

- Provide active contract listings and requests for proposals
- Network with Small Business Specialists at each NASA Center

- Explore the latest Agency prime metrics data

- Inform you of the latest small business news and events

Come make a BIG difference at NASA!



Download at:

<https://play.google.com/>

<https://apps.apple.com/>

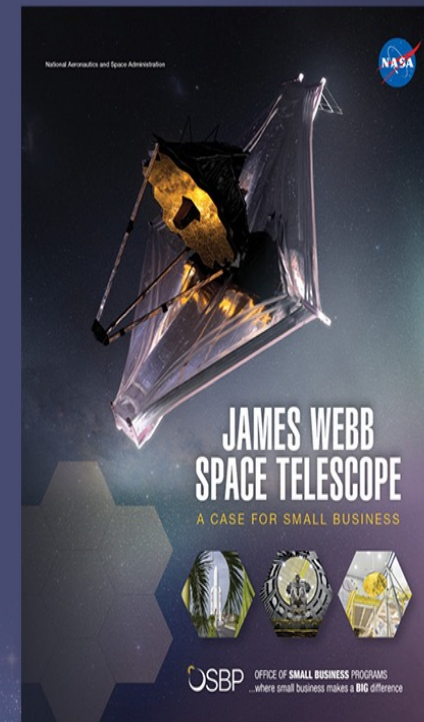
OSBP Publications

OSBP provides many resourceful publications to the small business community.

The Small Business Guide to NASA
Small Business Industry Awards
NASA Industry Forum Success Stories
NASA OSBP Spotlight
Other Publications

To view/download, visit:

<https://www.nasa.gov/osbp/osbp-publications>



Coming Soon!

The Office of Small Business Programs is excited to share an account of the small business contributions to the

JAMES WEBB SPACE TELESCOPE



Upcoming OSBP Outreach Events & Webinars

Online: <https://www.nasa.gov/osbp/regional-outreach>

Online: <https://www.nasa.gov/osbp/learning-series>

Learning Series

November 16, 2022

How to Do Business with NASA featuring
Agency Space Centers

December 21, 2022

How to Build a Relationship with Agency
Primes

January 18, 2023

NASA SBIR/STTR Program Update

February 15, 2023

Doing Business with NASA ft. Agency
Research Centers

March 15, 2023

Resources and Best Practices
from NASA

Outreach Event

January 26, 2023

Event Topic: TBD

Register Today!



Learning Series Webinar

How to Do Business with NASA Featuring Agency Space Centers

November 16, 2022, 1 p.m. ET

Register today at bit.ly/OSBPLearningSeries

Participating Centers:

Johnson Space Center

Kennedy Space Center

Marshall Space Flight Center



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OSBP Learning Series: CALL FOR NEW TOPICS!!

NASA's Office of Small Business Programs is NOW
ACCEPTING new topic ideas for our monthly OSBP
Learning Series Webinars!

We would LOVE to hear from you!!

Please submit your topic ideas to smallbusiness@nasa.gov!

Learn more about NASA OSBP!



www.nasa.gov/osbp

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